

# CONFERENCE RATES

Affordable Exclusivity



## Welcome to Vilanculos Beach Lodge

Welcome to Vilanculos Beach Lodge, a premier resort nestled in the breath-taking coastal paradise of Vilankulo, Mozambique. Designed to cater to corporate and leisure guests seeking a tranquil escape for their travels, our resort offers a harmonious blend of luxurious amenities and awe-inspiring natural beauty.

At Vilanculos Beach Lodge, we understand the importance of combining work and relaxation. Our state-of-the-art conference centre provides a conducive environment for meetings, presentations, and corporate events. Whether you're hosting a large-scale conference or an intimate business gathering, our facilities are equipped to meet your every need.

After a productive day, unwind and rejuvenate in our expansive swimming pool, where you can take a refreshing dip or simply lounge by the water's edge.

Our spacious rooms provide the perfect sanctuary for our esteemed guests. Each room boasts a patio, allowing you to find tranquillity and focus while enjoying the mesmerizing views of the sparkling ocean. Whether you're catching up on emails or simply enjoying a moment of solitude, the serene ambiance of our rooms will inspire productivity and relaxation.

Vilanculos Beach Lodge welcomes up to 46 guests, with 22 thoughtfully designed rooms that offer the ultimate blend of comfort and elegance. Our dedicated staff is committed to ensuring that your stay with us exceeds your expectations, providing personalized service and attention to detail.

Experience the epitome of luxury and natural splendour at Vilanculos Beach Lodge. Discover a haven where corporate travel seamlessly merges with leisure, creating unforgettable moments against the breath taking Vilankulo coastline.





## Vilanculos Beach Lodge Accommodation

The lodge is constructed from natural indigenous elements of thatch and local hardwood simbire poles, which have been combined in perfect harmony with plaster walls and wood frame doors and windows. The result is the relaxed yet stylish finish. The property extends right on to the beach and the lodge buildings are set back about 100m up the ridge, overlooking the sea.

Enjoy stylish accommodation 21 Luxury Double Bungalows and 1 family suite sleeping total 46 guests, peeping out from private gardens, each suite boasts private decks, air-conditioning, en-suite showers, mosquito nets, safes, coffee & tea making facilities and all amenities.

The airport is a 15-minute drive from Vilanculos Beach Lodge and complimentary airport transfers can be arranged. This property is also one of the top-rated locations in Vilankulo.

### Standard VBL Rates:

Single Bungalow  
**10 250 MZN per room per night**

Double Bungalow  
**15 475 MZN per room per night**

Family Unit - 2 Double Bungalows  
**34 200 MZN per night**

Family Unit - 1 Double Bungalow and  
1 Single Bungalow  
**28 960 MZN per night**

Family Unit - 2 Single Bungalows  
**23 965 MZN per night**

### Your Rates:

Single Bungalow  
**9 225 MZN per room per night**

Double Bungalow  
**13 925 MZN per room per night**

Family Unit - 2 double bungalows  
**30 780 MZN per night**

Family Unit - 1 Double Bungalow and  
1 Single Bungalow  
**26 065 MZN per night**

Family Unit - 2 Single Bungalows  
**21 570 MZN per night**





## Conference Packages

Vilanculos Beach Lodge is the perfect location for your upcoming conference as we are able to effortlessly combine business with pleasure. The conference package mentioned here is the recommended package. We can however adapt the packages to suit your individual requirements, so please do not hesitate to contact us should you require any further information.

### Conference Package

Includes:

- Air-conditioned Conference room hire
- Flip charts and markers
- Pens and notepads with the VBL logo
- Projector, screen, mic and sound system
- Mineral water
- Coffee/Tea station with biscuits on arrival
- 30 000 MZN per day**

*Terms and conditions:*

*Please note that all quotes are valid 48 hours. All rates quoted are subject to change without prior notice and no booking is confirmed until a 50% deposit has been received. Final payment must be made eight weeks prior to the event or prior, depending on date of reservation. In the event that the client may need to cancel the reservation, such cancellation must be made in writing and is subject to cancellation fees as per below.*

### Conferencing Meals

(at an additional cost)

Breakfast

(Excludes fresh juices and Premium coffees)  
**1 000 MZN per person per day**

Tea Break

**800 MZN per person**

Lunch

(including starter, main course, dessert and 1 soft drink & 1 bottled water (Excludes shellfish))  
**From 2 000 MZN per person per day**

Dinner

(including starter, main course, dessert and 1 soft drink & 1 bottled water (Excludes shellfish))  
**From 2 000 MZN per person per day**

Menus available upon request

*Cancellation fees:*

- 8 Weeks prior: 25% of the total cost of the package*
- 6 Weeks prior: 30% of the total cost of the package*
- 4 Weeks prior: 50% of the total cost of the package*
- 3 Weeks prior: 80% of the total cost of the package*
- 2 Weeks prior: 100% of the total cost of the package*





VILANCULOS  
**BEACH LODGE**

**Reception**

*(8AM - 4PM Mon-Fri)*

+258 84 400 8484

**Email**

[reservations@vilanculosbeachlodge.com](mailto:reservations@vilanculosbeachlodge.com)

**Web**

[www.vilanculsbeachlodge.com](http://www.vilanculsbeachlodge.com)